



**A.D.U
Service Solutions**

- Smart Start
- Repair
- Maintenance solutions
- Production support



More Than Productivity

Industrial Tools





ADU Service solutions

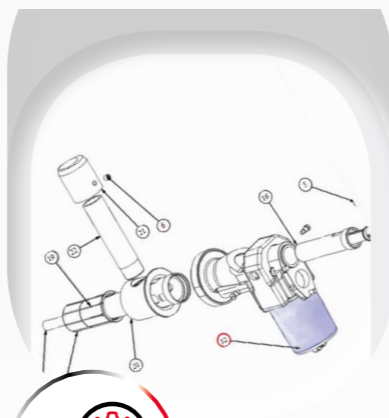
A complete and flexible offer to suit your needs



SMART START

Start-up & Commissioning

Smart Training
Setup, operate, inspect, clean & minor maintenance



REPAIR

Fixed price repairs
with warranty

Spare Parts
Online Spare parts support



MAINTENANCE SOLUTIONS

Basic Care
Preventive Maintenance

Smart Care
Preventive Maintenance & Repair

Peace of Mind
Includes Smart Care, On-site tech support, Smart-Part & KPI



PRODUCTION SUPPORT

On-site technician
Technical support, optimisation

Smart-Part
Spare parts management

Certification Training
Advanced maintenance & trouble shooting

Retro-fit
Reconfigure tools for new applications



GET THE FULL POTENTIAL OF SETI-TEC SERVICES TO MAXIMIZE YOUR PRODUCTIVITY

SMART START

Start-up & Commissioning

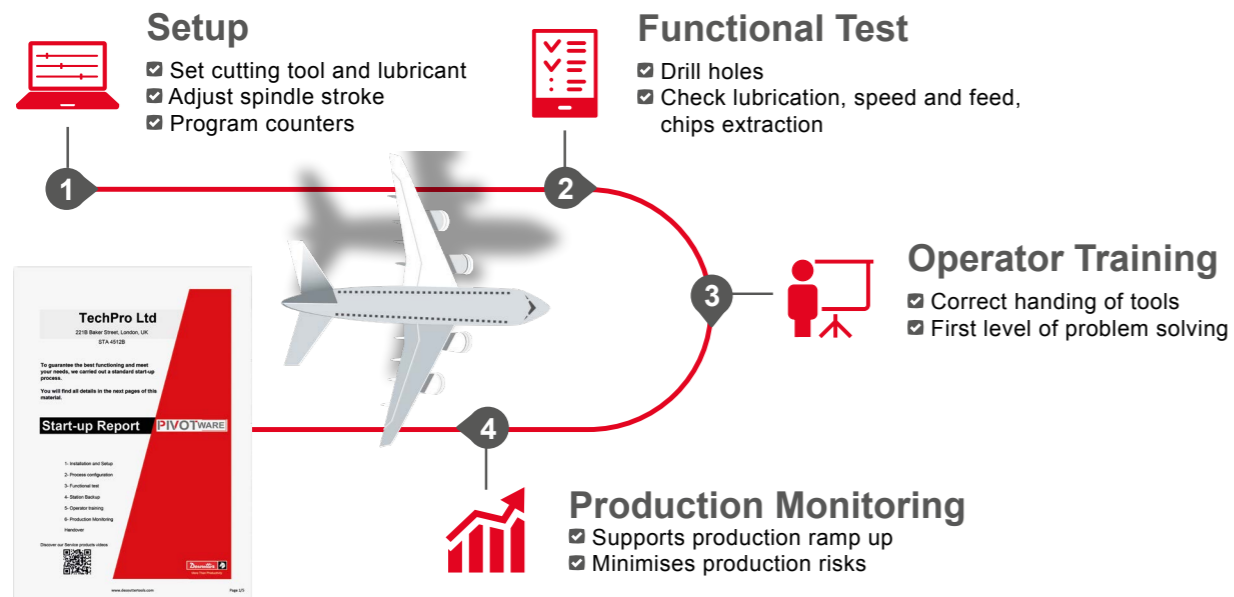
Smart Training

SMART START

Start-up & Commissioning

Smart Training

A STANDARD PROCESS



A DETAILED REPORT

Nothing is forgotten!

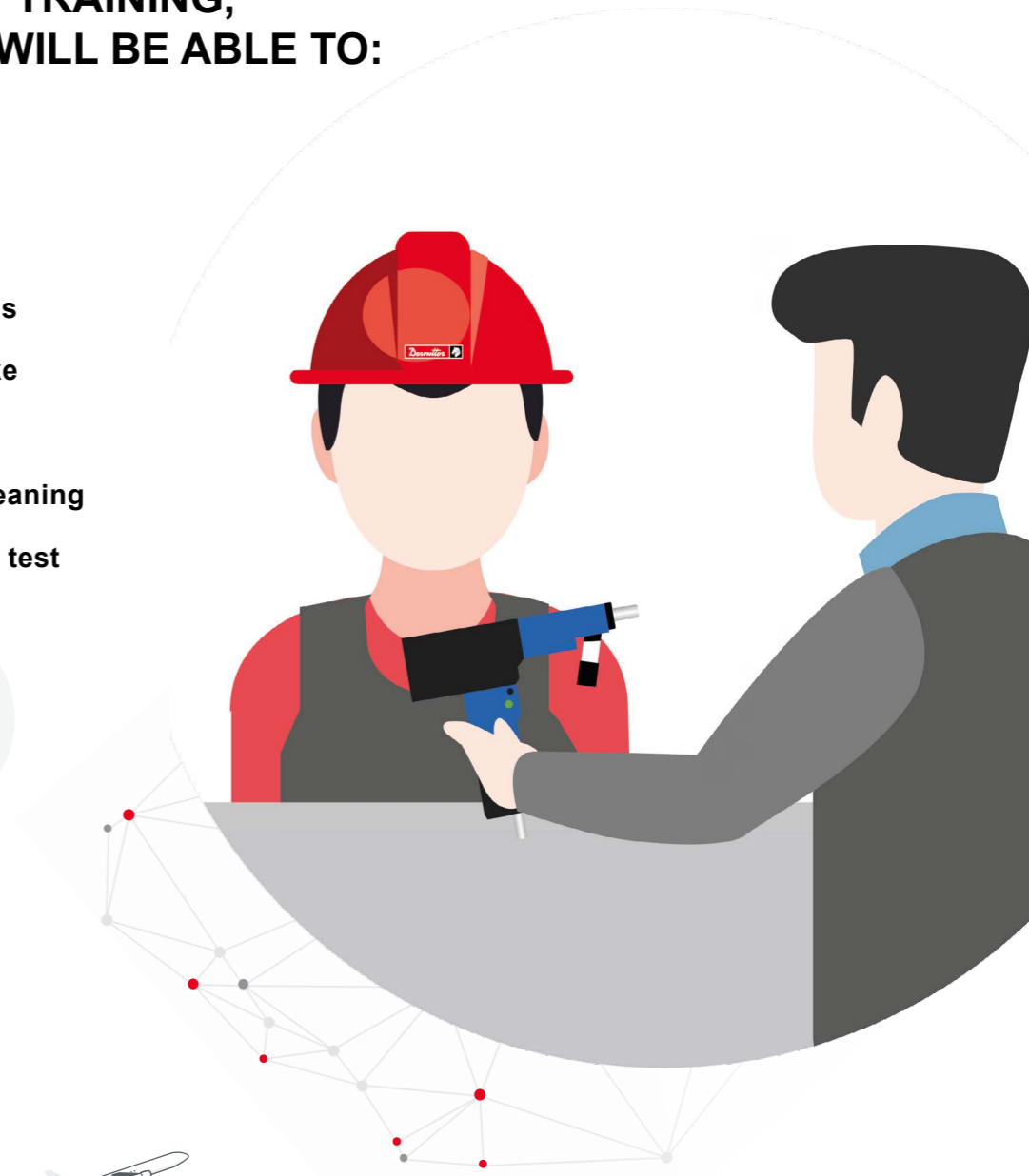


Benefits

- Fast and right first time
- Maintain equipment warranty
- Avoids delays in Start Of Production

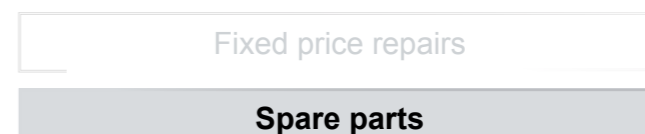
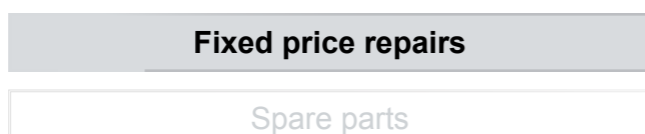
AFTER SMART TRAINING, THE TRAINEE WILL BE ABLE TO:

- Change cutting tools
- Adjust spindle stroke
- Adjust lubrication
- Run the external cleaning
- Run "health check" test



Benefits

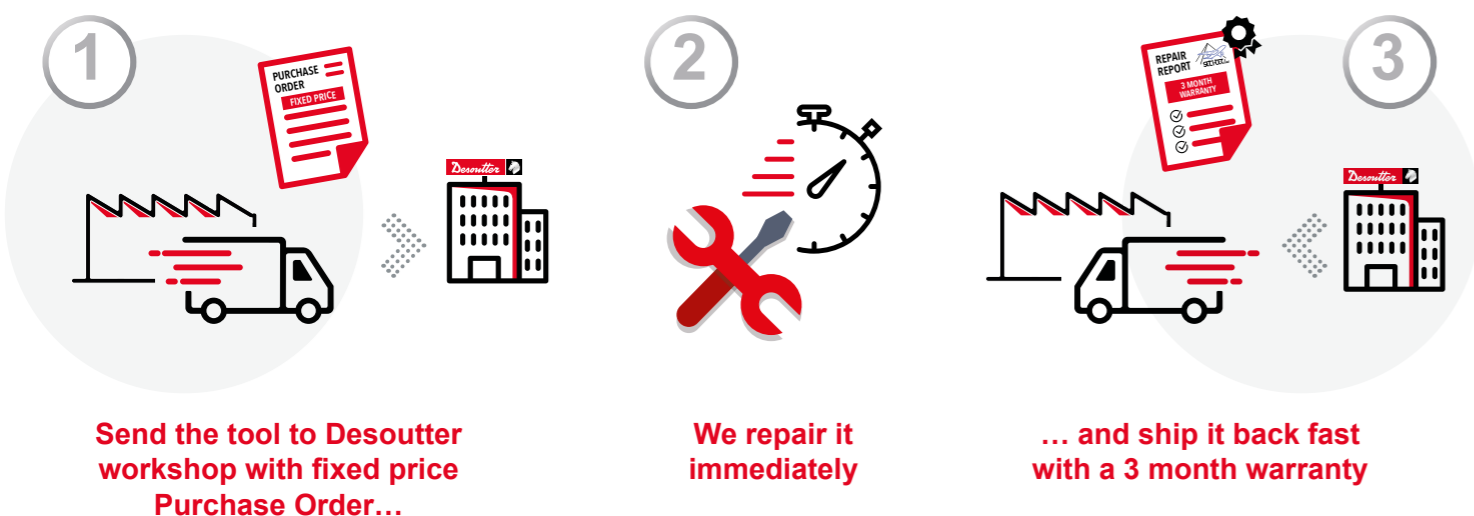
- Smart Training allows the customer to take 1st level responsibility for cleaning and operating the tools.



OUR FIXED PRICE REPAIRS MINIMISE DELAYS AND DISRUPTION

ORDER THE SPARE PARTS YOU NEED

From the Service sheet provided by the Seti-Tec team

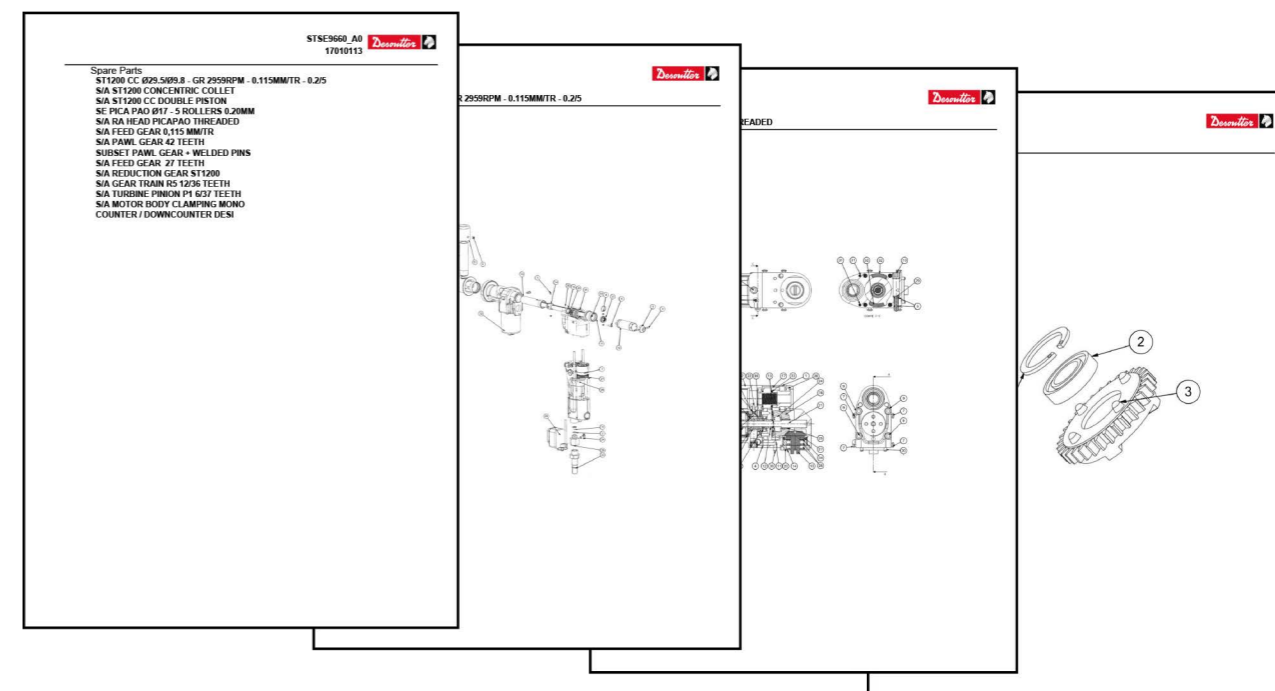


No quotation required

Note: for turbine and/or subassembly replacement, a quotation will be required

Benefits

- ✓ Fast repair turnaround time since no quotation required
- ✓ Reduced administration costs
- ✓ Guaranteed high quality with 3 month warranty
- ✓ Increases Uptime in the plant



Email for spare parts information at: sales@seti-tec.fr

Benefits

- ✓ A clear list of all spare parts is provided for your tool
- ✓ Up to date information provided by the manufacturer

MAINTENANCE SOLUTIONS

Basic Care
Smart Care
Peace of Mind

MAINTENANCE SOLUTIONS

Basic Care
Smart Care
Peace of Mind

Basic Care



LESS BREAKDOWNS, LONGER LIFE

Preventive Maintenance labour*	✓
Preventive Maintenance wear out spare parts included*	✓
Complete health check	✓
Repair by certified technician	—
Repair spare parts included**	—
Phone support	—
Maintenance KPIs	—
Smart-Part	—
On-site production support	—

Benefits

- ✓ Uptime improved due to less breakdowns
- ✓ Repair costs reduced with regular Preventive Maintenance
- ✓ Tool life extended

* For Smart Care and Peace of Mind, we optimise the timing of the PM according to the tool usage.

Smart Care



INCREASE SAVINGS FROM OPTIMISED MAINTENANCE

Preventive Maintenance labour*	✓
Preventive Maintenance wear out spare parts included*	✓
Complete health check	✓
Repair by certified technician	✓
Repair spare parts included**	✓
Phone support	✓
Maintenance KPIs	—
Smart-Part	—
On-site production support	—

Benefits

- ✓ Basic Care benefits further extended due to optimised Preventive Maintenance
- ✓ No unexpected cost as both PM and repairs are included
- ✓ Reduced admin and logistics cost due to fixed price and less breakdowns

** Unless due to damage or misuse.

Peace of Mind



FOCUS ON YOUR CORE BUSINESS

Preventive Maintenance labour*	✓
Preventive Maintenance wear out spare parts included*	✓
Complete health check	✓
Repair by certified technician	✓
Repair spare parts included**	✓
Phone support	✓
Maintenance KPIs	✓
Smart-Part***	✓
On-site production support	✓

Benefits

- ✓ Smart Care benefits further extended with on-site technicians who can provide immediate support
- ✓ Uptime further extended as spare parts stock is held on site (Smart-Part)
- ✓ Maintenance KPIs provide visibility on the operational performance of your fleet

*** See Production Support / Smart-Part.



Seti-Tec Service

Production support


PRODUCTION SUPPORT

On-site technician
Smart-Part
Certification training
Retro-fit

On-site technician

FAST AND FLEXIBLE SUPPORT

- Provides technical support
- Solves problems
- Trains and coaches
- Looks after Smart-Part management

Benefits 

- ✓ On-site presence will allow the best reactivity in case of problem
- ✓ By coaching, training and support, on-site technician can increase uptime and extend tool life

Smart-Part

OPTIMISED SPARE PART STOCK


- Tools fleet
- Usage
- Consumption
- Lead times



The right stock is calculated and regularly optimised

Stock is held on site

Customers pay for what they use

Benefits 

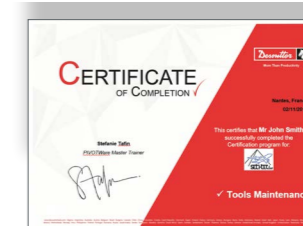
- ✓ Spare parts held on site: short Turn Around Time
- ✓ Only pay for what you use
- ✓ The stock is continuously adapted to match the need, based on your fleet, usage, applications...
- ✓ You will not be left with obsolete spare parts


PRODUCTION SUPPORT

On-site technician
Smart-Part
Certification training
Retro-fit

Certification training

CERTIFICATION COVERS MAINTENANCE AND TROUBLESHOOTING

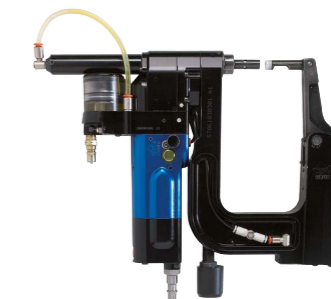



Benefits 

- ✓ Allows the customer to take 1st level responsibility to maintain and troubleshoot the fleet of tools
- ✓ Greater customer ownership

Retro-fit

RECONFIGURE EXISTING TOOLS FOR NEW APPLICATIONS



Benefits 

- ✓ No need to invest in new tools



More Than Productivity

Applifast.



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applifast.com